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Amy Bley 414-982-6322 news@palermospizza.com



FOR IMMEDIATE RELEASE

August 7, 2019

# Palermo's Awards Vespa Primavera and 12,000 Prizes in '55 Days of Pizza Love' Sweepstakes

55th Anniversary Celebrates Company's Mission to Unite & Serve

MILWAUKEE – August 7, 2019 – Palermo Villa, Inc., Milwaukee's hometown frozen Pizza manufacturer, today announced the grand prize winner of its "55 Days of Pizza Love" sweepstakes, part of the company's 55<sup>th</sup> anniversary celebration. More than 27,000 people entered the sweepstakes, which ran June 3 through July 27 and offered members of the company's Pizza Clubs the chance to win a Vespa Primavera or one of 12,000 other branded prizes.

The lucky new owner of the grand prize shiny red Vespa Primavera is Susan Coffey of Silverwood, Michigan. The Vespa will be personally delivered by Palermo's team members, who will also throw a Pizza party for her and 12 friends to celebrate National Pizza Month in October.

Additionally, 12,000 other winners will receive a Screamin' Sicilian bottle opener or phone loop bearing the logo of one of another brand in Palermo's Family of Brands − Palermo's®, Urban Pie Pizza Co.™ or Connie's® Pizza. Those winners will be notified by email and their prizes sent via the U.S. Postal Service.

In conjunction with the end of the sweepstakes, the company shared a video, <u>"Palermo's: Our Pizza, Our Story,"</u> to thank its loyal fans and supporters.

Pizza lovers who missed the sweepstakes can still join Palermo's Pizza Clubs by subscribing to <u>Access Palermo's</u>, which will keep them up to date on their favorite brands. Pizza Club members receive special offers and coupons, product news, exclusive invitations to private taste testings, and more.

The Vespa sweepstakes is one of more than 160 events marking Palermo's 55<sup>th</sup> anniversary that are taking place in 2019. Other anniversary-year-themed plans focusing on Palermo's mission to Unite & Serve include:

- **Celebrating Palermo's Pizzaiolos** nearly 700 strong with events and signature Palermo Perks that contribute to making Palermo's a great place to work.
- **Delighting Pizza Fans** by launching a series of new and innovative products and flavors that cater to continually changing consumer tastes.
- Thanking Palermo's Retailers and Stewardship Partners by sponsoring golf outings and other events to raise funds for their favorite charitable causes.
- **Supporting the Community** with donations of 1.5 million frozen Pizza meals to food banks; sharing employees' time, talent and more with community organizations; and providing thousands of free slices of Palermo's Pizza at community events.

Journalists can visit <a href="www.palermospizza.com/MediaRoom">www.palermospizza.com/MediaRoom</a> for artwork and additional information.

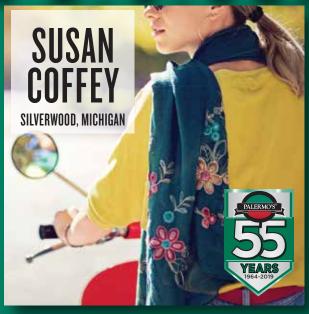
#### About Palermo Villa, Inc.

Palermo Villa, Inc. is one of the most recognized frozen Pizza manufacturers in the United States, known for its innovation and the quality of its branded and private label products. Celebrating its 55<sup>th</sup> anniversary in 2019, the family-owned company was founded in 1964 and is located in Milwaukee. Palermo's growing Family of Brands includes Palermo's Pizza (Palermo's Primo Thin™, King Cheese, Palermo's Thin Crust), Screamin' Sicilian™ (Screamin' Sicilian™ Pizza Co., Screamin' Sicilian™ Loaded Pan, Screamin' Sicilian™ I'm Single, Screamin' Sicilian™ Stromboli, Screamin' Sicilian™ Take 'N Bake), Urban Pie Pizza Co.™ and Connie's® Pizza. Every Pizza is made by dedicated Pizzaiolos, drawing on the founder's Italian roots and family recipes to achieve premium quality. Palermo's continues to be a leader in innovation in the Pizza industry, developing new products and flavors that cater to consumer needs. For more information, visit www.palermospizza.com.

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# GRAND PRIZE





12,000 OTHER

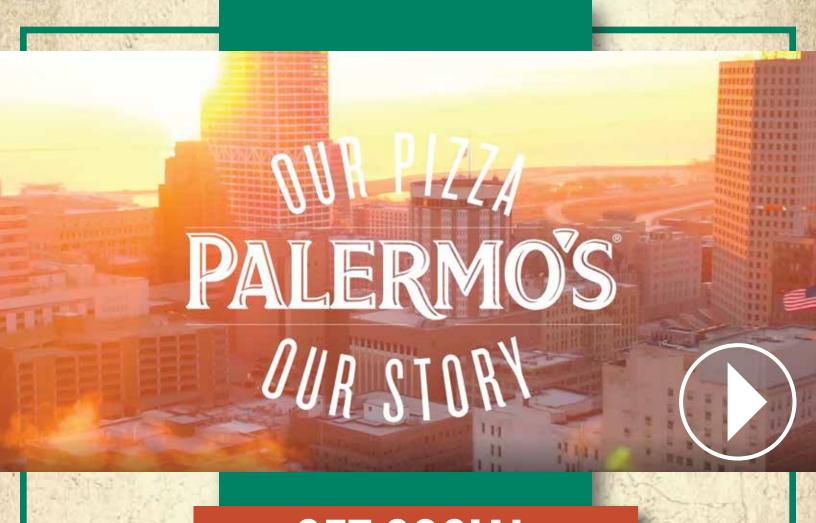
# PRIZE WINNERS











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# WE'RE ON A MISSION **FOUNITE & SERVE**

2019

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DELIGHTING OF THE SECOND OF TH Launching a series of new and innovative products and flavors that cater to continually changing consumer tastes.

OVER 160 EVENTS



Donations of 1.5 million frozen Pizza meals to food in organia org banks; sharing employees'

**Sponsoring golf outings** 

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LEARN ABOUT OUR SOCIAL MISSION



# Company History

#### Primo Famiglia of Pizza

While most companies that sell Pizza have no real connection to Italy, Palermo's passion for food and family reaches all the way back to the country where Pizza was born. In fact, the cherished recipes used in our Pizzeria were carried to America from Sicily by our founder, Gaspare Fallucca – the man everyone loved and called "Papa" Palermo." Papa's commitment to using only the freshest quality ingredients has been passed on to the second and third generations now leading our family business. We're also devoted to searching the world for the most amazing Pizzas, so our Pizzaiolos can recreate them for you to enjoy at home.

#### Palermo's has been an innovator in frozen pizza throughout its history:

- 1954 Our founders, Gaspare and Zina Fallucca, immigrate to the U.S.
- 1964 Palermo's begins as an Italian bakery on Milwaukee's East Side.
- 1969 Gaspare (Jack) and Zina open a restaurant and Pizzeria to satisfy customer demand for their homemade Italian food.
- 1979 We begin manufacturing frozen Pizza under the Palermo's brand name.
- 1989 Palermo's introduces a revolutionary new product the first frozen Pizza with a crust that rises while it bakes.
- 1993 Palermo's begins to produce private label products and introduces the first super-premium private label Pizza.
- 2003 Demonstrating innovation once again, Palermo's develops the first ultra-thin frozen Pizza.
- 2006 We move to Milwaukee's beautiful Menomonee Valley. Villa Palermo, our 137,000-sq.-ft. facility, consolidates five locations and houses our corporate offices and manufacturing facility.









New Expansion 2011



# Company History

#### Primo Famiglia of Pizza

- **2007** Using an imported Italian marble hearth oven, Palermo's creates the first domestic hearth-baked crust for frozen Pizza.
- 2009 Palermo's enters food service.
- 2010 Palermo's launches hand-tossed style Pizza, inspired by pizzeria-style crusts that are crispy on the outside and chewy in the middle.
- **2011** An expansion adds 113,000 sq. ft. to Villa Palermo for bakery, production and employee services.
- 2012 We create a flatbread line, offering sophisticated flavor combinations on a hearth-baked crust.
- 2013 Screamin' Sicilian our line of overtopped craft Pizza is launched and quickly becomes a favorite among Pizza lovers.
- 2014 Palermo's celebrates 50 years of delivering a Great Pizza Experience by donating 100,000 Pizzas to food banks across the country.
- 2015 P'mos, a cheesy pub-style Pizza, hits supermarket shelves. And Palermo's proudly kicks off a new initiative to donate more than 500,000 Pizzas annually to food banks in the communities in which we do business.
- **2016** We introduce three new products in one year Sasquatch, a huge Pizza with a big stompin' crust; Screamin' Sicilian Stromboli, a line of Italian sandwiches; and Urban Pie, a thin, artisan-crust craft Pizza.
- 2017 Palermo's acquires Connie's Naturals, LLC, solidifying our position as one of the nation's largest Pizza companies. We also introduce I'm Single, a single-serve, microwavable version of our popular Screamin' Sicilian Pizzas. And we add Palermo's King Cheese to our Family of Brands; it boasts a half pound of real Wisconsin Mozzarella and an abundance of premium toppings on a thin, rich, buttery crust.
- 2018 We extend our popular Screamin' Sicilian line with two new products. Screamin' Sicilian Loaded Pan comes in its own baking pan and features a thick crust and toppings so good we put them on the bottom. Abundantly topped with resaurant-quality ingredients, Screamin' Sicilian Take 'N Bake Pizzas are refrigerated and ready to bake.







03/2019











# Palermo's Pizza is Hiring!

Palermo's Pizzaiolos – as we affectionately refer to our team members – are our greatest asset. We put our passion and innovation to work to carry out our mission to Deliver a Great Pizza Experience.

Our award-winning company offers an excellent wage and benefit package, as well as unique Signature perks available only at Palermo's. We proudly Care for Our Own, Care for Our Community and Care for the Environment.

Learn more about our genuine Italian culture and view current openings at <u>palermovillainc.com/careers</u>.

We look forward to welcoming you to **La Famiglia!** 

















# Innovation

#### Entrepreneurial with Robust Research & Development

Innovation is at the heart of who we are. Our passionate Pizzaiolos are foodies who avidly track culinary trends and restaurant innovations, while our onsite Pizzeria and incubator lab allow us to push the boundaries of innovation. Three generations of Pizza-making experience and an entrepreneurial, forward-thinking approach result in high quality products that are consistently recognized by both the industry and consumers. This commitment to quality has made us a leader in both private label frozen Pizza and contract manufacturing.



2017 Breakthrough Innovation Award Nielsen Company

2017 Top 10 New Product Pacesetters

2016 Frozen Foods Processor of the Year Refrigerated & Frozen Foods

#### Villa Palermo Features

- 250,000-square-foot state-of-the-industry manufacturing facility
- High-tech Pizza manufacturing operation
- On-site bakery to produce best-in-class crusts
- On-site Pizzeria with wood-fired oven from Italy
- Incubator test lab
- USDA- and FDA-approved and –inspected facility
- Compliance with GFSI standards and BRC certified
- Organic-certified manufacturer
- Strong quality assurance-trained staff and programs

We meet or surpass all government regulatory standards for cleanliness and food safety. We have a fully trained staff to ensure that all of our products maintain a gold standard of excellence.

#### From Concept to Retail Execution, We Are Pizza Experts

- First to market with ultra-thin, hearth-baked, rising and craft-style crusts
- We create categories!
- Experienced in-house creative team
- Award-winning packaging

 Three generations of family members committed to delivering a Great Pizza Experience







# Manufacturing Capabilities

#### Unique and Effective Production Facility

Our home, Villa Palermo, is a state-of-the-industry manufacturing facility that adjoins our company headquarters. This facility allows us to increase capacity while exerting stronger quality control than ever before. It's the perfect blend of two eras – Old World artisanship and leading-edge, modern-day technology.



#### Villa Palermo Features

- 250,000-square-foot state-of-the-industry manufacturing facility
- High-tech pizza manufacturing operation
- On-site bakery to produce best-in-class crusts
- State-of-the-art robotic packaging equipment
- 24-hour shipping and receiving facility



We meet or surpass all government regulatory standards for cleanliness and food safety. We have a fully trained staff to ensure that all of our products maintain a gold standard of excellence.

#### Additional Highlights

- We are a USDA- and FDA-approved and -inspected facility
- We comply with GFSI standards and are BRC certified
- We have a strong quality assurance-trained staff and programs
- We are an organic certified manufacturer





For more information or to schedule an appointment, call our Sales team at 888-571-7181 or e-mail sales@palermospizza.com



03/2019



PALERMO'S













# A Passion for Giving

#### Celebrating Italian Culture to Unite and Serve Others

More than 50 years after Jack and Zina Fallucca started Palermo's, the foundation upon which they built our company endures. It is our privilege to carry on their remarkable legacy of hard work and generosity. Stewardship is a key part of our corporate culture – a responsibility that is reflected in the many causes we support through donations of our products, contributions of time and talent, and financial assistance.



#### Fighting Hunger

Palermo's passionate approach to investing in the community encompasses a large number of charitable-giving activities. Our caring team members carry out our mission to fight hunger by supporting food banks and non-profit organizations with donations of frozen Pizza. In 2018, Palermo's donated more than 2.5 million Pizza meals to feed the hungry.



#### Easter Baskets for the Hungry

Our signature stewardship program, Easter Baskets for the Hungry, teams up Palermo's employees with Milwaukee's Hunger Task Force and other food banks. Palermo's Pizzaiolos solicit food and monetary donations to provide 1,000 families in need with Easter Ham and Pizza. Over the past 11 years, Easter Baskets for the Hungry has provided more than 500,000 pounds of food to families in southeastern Wisconsin.





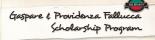


As a family-owned business committed to uniting and serving others through our Italian culture of hospitality, we are dedicated to being a responsible corporate citizen in our local community and beyond. We are proud supporters of organizations that focus on fighting hunger and helping at-risk youth. We have deep personal commitments to these organizations, offering support through program sponsorships, career mentoring, collections of food and gifts, hundreds of hours of volunteer work each year, and much more. We are also corporate sponsors of the Milwaukee Bucks, Milwaukee Brewers and Milwaukee Admirals – using our resources to help our hometown teams continue to be a vital part of the community.



#### Team Verde

Team Verde's season traditionally kicks off on Earth Day, picking up a winter's worth of litter along the Menomonee River and Hank Aaron State Trail. Our efforts continue through the summer and fall, with the "Stew Crew" making weekly excursions to keep our neighborhood tidy.



#### Fallucca Family Scholarships

Each year, we provide the children of our employees with up to \$25,000 in scholarship money. The program pays tribute to our remarkable founders, who – with only a grade school education – led our company with a passion for excellence and commitment to achievement.



# Environmental Stewardship

#### It's Easy Being Red, White and Green

The owners and employees of Palermo Villa take great care to preserve the environment for future generations through pervasive efforts to reduce, reuse and recycle as part of our frozen Pizza manufacturing process, including:



Fuel Conservation: Palermo's helps reduce greenhouse gas emissions by utilizing freight carriers that are certified for their fuel-efficient practices and by choosing intermodal transportation for our shipping needs whenever feasible.



**Energy Conservation:** Our office lighting features occupancy sensors and our manufacturing plant uses energy-efficient LED lighting.



Waste Repurposing: More than 900 tons of food waste is repurposed as feed for livestock each year.



Sustainable Packaging: The more than 15 million pounds of cardboard that Palermo's uses annually for master boxes and individual Pizza boxes is made from recycled pulp.



**Recycling:** Palermo's recycles more than 2,000 tons of cardboard and plastic annually, along with thousands of plastic drums. We also donate dozens of plastic barrels to city projects every year for use as rain barrels.

Other green efforts include:



Water Conservation: Palermo Villa's no-water lawn and plantings are environmentally friendly.

Club Verde: Our employee "stew crew" leaves a green footprint with weekly outings to maintain and beautify the area around our facility and the nearby Hank Aaron State Trail.

**Partnerships:** Palermo's has partnered with our Menomonee Valley neighbors to support efforts to maintain an environmentally conscious city:

- Hank Aaron State Trail Provides a continuous connection between Miller Park and the Lake Michigan lakefront.
- Urban Ecology Center Serves 77,000+ people each year, while protecting and restoring urban green spaces.
- Three Bridges Park The newest Milwaukee park in decades features biking and walking trails, river access for fishing and canoeing, and three bike/pedestrian bridges.

Palermo's Pizzaiolos are committed to being responsible citizens of Mother Earth, as well as good neighbors and friends to those who work and play in Milwaukee's Menomonee Valley.



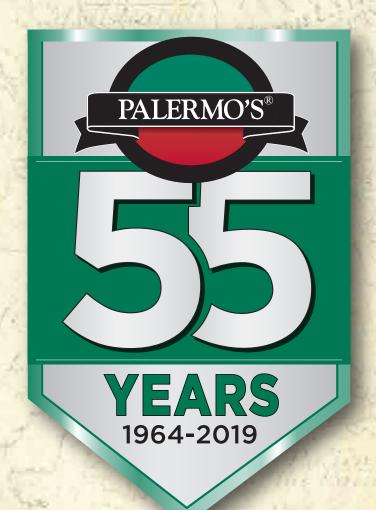
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# DELIVERING A GREAT PIZZA EXPERIENCE







