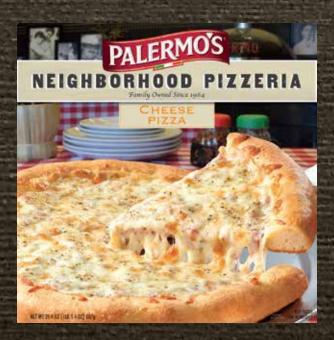


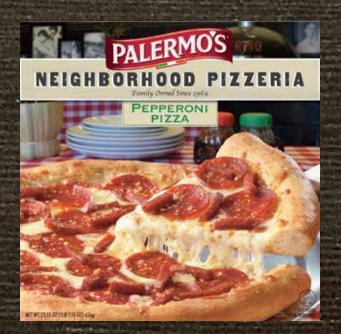
# NEIGHBORHOOD PIZZERIA





### **CHEESE PIZZA**

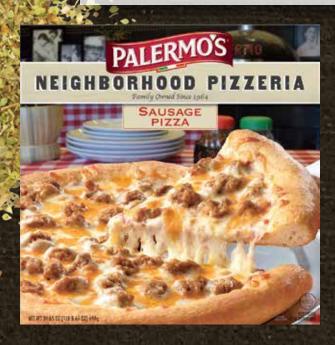
MOZZARELLA, PROVOLONE, WHITE CHEDDAR, PARMESAN, ROMANO, OREGANO AND BASIL



### PEPPERONI PIZZA

SLICED + JULIENNE PEPPERONI, MOZZARELLA, PARMESAN, ROMANO

- A pizza experience your whole family will love!
- Combines the nostalgia of your family's favorite local pizzeria with our 50+ years of Pizza-making experience.
- Available in four flavors, all on our medium-thickness pizzeria-style crust, this Pizza will become a family favorite.



## SAUSAGE PIZZA

ITALIAN SAUSAGE, MOZZARELLA, DICED CHEDDAR



### SUPREME PIZZA

SAUSAGE, PEPPERONI, MOZZARELLA, GREEN, RED AND YELLOW PEPPERS, ONIONS, BLACK OLIVES





#### PHILLY CHEESE STEAK

(BEER FLAVORED CRUST & CHEESE SAUCE)
Beer Flavored Crust, Beer Flavored Cheese Sauce,
Whole Milk Mozzarella Cheese, Philly Steak Meat,
Caramelized Onion, Green Pepper, Parmesan &
Romano Cheese



#### **PEPPERONI**

(BEER FLAVORED CRUST & CHEESE SAUCE)
Beer Flavored Crust, Beer Flavored Cheese Sauce,
Pepperoni, Whole Milk Mozzarella Cheese, Provolone
Cheese, Parmesan & Romano Cheese

- MEDIUM—THICK CRUST INFUSED WITH BEER
- BEER-FLAVORED SAUCES
- PREMIUM INGREDIENTS THAT YOU EXPECT FROM





#### **BBQ RECIPE MEATBALL**

(BEER FLAVORED CRUST & BBQ SAUCE)
Beer Flavored Crust, Beer Flavored Glazed Meatballs,
Whole Milk Mozzarella Cheese, Beer Flavored BBQ
Sauce, Onion, Parmesan & Romano Cheese Sauce



#### **HOT ITALIAN SAUSAGE & PEPPERONI**

(BEER FLAVORED CRUST & CHEESE SAUCE)
Beer Flavored Crust, Beer Flavored Cheese Sauce,
Whole Milk Mozzarella Cheese, Hot Italian Sausage
Slices & Pepperoni, Parmesan & Romano Cheese





# DEEP DISH PIZZA



- **BUTTERY, FLAKEY DEEP DISH CRUST**
- SIGNATURE ALL NATURAL CONNIE'S INGREDIENTS
- · A NEW SPIN ON DEEP DISH PIZZAS

# 4 DELICIOUS VARIETIES!

### **SUPREME**

Pepperoni, Sausage, Onions, Peppers, Mozzarella, Marinara

### CHEESE

PART SKIM MOZZARELLA, PARMESAN, GARLIC, OREGANO, BASIL, MARINARA SAUCE

### SPINACH & RIOTTA

SPINACH, RICOTTA, MOZZARELLA, MARINARA

### **SAUSAGE**

SIGNATURE SAUSAGE, MOZZARELLA, MARINARA

# **About Us**

# Palermo Sizzle

Meet Our entire Family of Brands



# Milwaukee Made

A Fireside Chat with Nicholas Fallucca, Chief Product & Innovation Officer





KAMARINY

y f

Villa Palermo 3301 West Canal Street Milwaukee, WI 53208

## 2018 DONATIONS & STEWARDSHIP ANNUAL REPORT

# WE'RE ON A MISSION **FOUNITE & SERVE**

THE HUNGRY AND AT-RISK YOUTH



\$1.2 MILLION 2.5 MILLION

45 EVENTS

COMMUNITY

**SPONSORSHIPS** 



**570** + VOLUNTEER HOURS **100s** CHRISTMAS GIFTS



KAMARIND

\$122 THOUSAND RETAILER CHARITIES

\$102 THOUSAND







© PVI 2018



Join the Cause palermospizza.com/stewardship

Villa Palermo 3301 West Canal Street Milwaukee, WI 53208

PALERMOSPIZZA.COM



# Company History

### Primo Famiglia of Pizza

While most companies that sell Pizza have no real connection to Italy, Palermo's passion for food and family reaches all the way back to the country where Pizza was born. In fact, the cherished recipes used in our Pizzeria were carried to America from Sicily by our founder, Gaspare Fallucca – the man everyone loved and called "Papa Palermo." Papa's commitment to using only the freshest quality ingredients has been passed on to the second and third generations now leading our family business. We're also devoted to searching the world for the most amazing Pizzas, so our Pizzaiolos can recreate them for you to enjoy at home.

# Palermo's has been an innovator in frozen pizza throughout its history:

- 1954 Our founders, Gaspare and Zina Fallucca, immigrate to the U.S.
- 1964 Palermo's begins as an Italian bakery on Milwaukee's East Side.
- 1969 Gaspare (Jack) and Zina open a restaurant and Pizzeria to satisfy customer demand for their homemade Italian food.
- **1979** We begin manufacturing frozen Pizza under the Palermo's brand name.
- **1989** Palermo's introduces a revolutionary new product the first frozen Pizza with a crust that rises while it bakes.
- 1993 Palermo's begins to produce private label products and introduces the first super-premium private label Pizza.
- **2003** Demonstrating innovation once again, Palermo's develops the first ultra-thin frozen Pizza.
- 2006 We move to Milwaukee's beautiful Menomonee Valley. Villa Palermo, our 137,000-sq.-ft. facility, consolidates five locations and houses our corporate offices and manufacturing facility.









New Expansion 2011



# Company History

### Primo Famiglia of Pizza

- **2007** Using an imported Italian marble hearth oven, Palermo's creates the first domestic hearth-baked crust for frozen Pizza.
- 2009 Palermo's enters food service.
- 2010 Palermo's launches hand-tossed style Pizza, inspired by pizzeria-style crusts that are crispy on the outside and chewy in the middle.
- **2011** An expansion adds 113,000 sq. ft. to Villa Palermo for bakery, production and employee services.
- 2012 We create a flatbread line, offering sophisticated flavor combinations on a hearth-baked crust.
- **2013** Screamin' Sicilian our line of overtopped craft Pizza is launched and quickly becomes a favorite among Pizza lovers.
- 2014 Palermo's celebrates 50 years of delivering a Great Pizza Experience by donating 100,000 Pizzas to food banks across the country.
- 2015 P'mos, a cheesy pub-style Pizza, hits supermarket shelves. And Palermo's proudly kicks off a new initiative to donate more than 500,000 Pizzas annually to food banks in the communities in which we do business.
- **2016** We introduce three new products in one year Sasquatch, a huge Pizza with a big stompin' crust; Screamin' Sicilian Stromboli, a line of Italian sandwiches; and Urban Pie, a thin, artisan-crust craft Pizza.
- 2017 Palermo's acquires Connie's Naturals, LLC, solidifying our position as one of the nation's largest Pizza companies. We also introduce I'm Single, a single-serve, microwavable version of our popular Screamin' Sicilian Pizzas. And we add Palermo's King Cheese to our Family of Brands; it boasts a half pound of real Wisconsin Mozzarella and an abundance of premium toppings on a thin, rich, buttery crust.
- 2018 We extend our popular Screamin' Sicilian line with two new products. Screamin' Sicilian Loaded Pan comes in its own baking pan and features a thick crust and toppings so good we put them on the bottom. Abundantly topped with resaurant-quality ingredients, Screamin' Sicilian Take 'N Bake Pizzas are refrigerated and ready to bake.







03/2019











# Innovation

### Entrepreneurial with Robust Research & Development

Innovation is at the heart of who we are. Our passionate Pizzaiolos are foodies who avidly track culinary trends and restaurant innovations, while our onsite Pizzeria and incubator lab allow us to push the boundaries of innovation. Three generations of Pizza-making experience and an entrepreneurial, forward-thinking approach result in high quality products that are consistently recognized by both the industry and consumers. This commitment to quality has made us a leader in both private label frozen Pizza and contract manufacturing.



2017 Breakthrough Innovation Award Nielsen Company

2017 Top 10 New Product Pacesetters

2016 Frozen Foods Processor of the Year Refrigerated & Frozen Foods

#### Villa Palermo Features

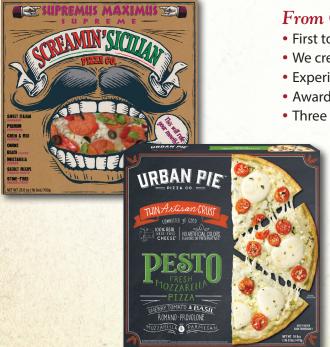
- 250,000-square-foot state-of-the-industry manufacturing facility
- High-tech Pizza manufacturing operation
- On-site bakery to produce best-in-class crusts
- On-site Pizzeria with wood-fired oven from Italy
- Incubator test lab
- USDA- and FDA-approved and –inspected facility
- Compliance with GFSI standards and BRC certified
- Organic-certified manufacturer
- Strong quality assurance-trained staff and programs

We meet or surpass all government regulatory standards for cleanliness and food safety. We have a fully trained staff to ensure that all of our products maintain a gold standard of excellence.

#### From Concept to Retail Execution, We Are Pizza Experts

- First to market with ultra-thin, hearth-baked, rising and craft-style crusts
- We create categories!
- Experienced in-house creative team
- Award-winning packaging

 Three generations of family members committed to delivering a Great Pizza Experience







# Manufacturing Capabilities

### Unique and Effective Production Facility

Our home, Villa Palermo, is a state-of-the-industry manufacturing facility that adjoins our company headquarters. This facility allows us to increase capacity while exerting stronger quality control than ever before. It's the perfect blend of two eras – Old World artisanship and leading-edge, modern-day technology.



#### Villa Palermo Features

- 250,000-square-foot state-of-the-industry manufacturing facility
- High-tech pizza manufacturing operation
- On-site bakery to produce best-in-class crusts
- State-of-the-art robotic packaging equipment
- 24-hour shipping and receiving facility



We meet or surpass all government regulatory standards for cleanliness and food safety. We have a fully trained staff to ensure that all of our products maintain a gold standard of excellence.

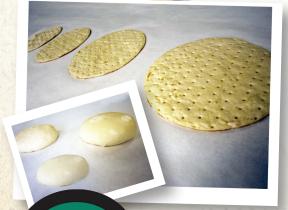
### Additional Highlights

- We are a USDA- and FDA-approved and -inspected facility
- We comply with GFSI standards and are BRC certified
- We have a strong quality assurance-trained staff and programs
- We are an organic certified manufacturer





For more information or to schedule an appointment, call our Sales team at 888-571-7181 or e-mail sales@palermospizza.com



PALERMO'S

03/2019











# A Passion for Giving

## Celebrating Italian Culture to Unite and Serve Others

More than 50 years after Jack and Zina Fallucca started Palermo's, the foundation upon which they built our company endures. It is our privilege to carry on their remarkable legacy of hard work and generosity. Stewardship is a key part of our corporate culture – a responsibility that is reflected in the many causes we support through donations of our products, contributions of time and talent, and financial assistance.



#### Fighting Hunger

Palermo's passionate approach to investing in the community encompasses a large number of charitable-giving activities. Our caring team members carry out our mission to fight hunger by supporting food banks and non-profit organizations with donations of frozen Pizza. In 2018, Palermo's donated more than 2.5 million Pizza meals to feed the hungry.



#### Easter Baskets for the Hungry

Our signature stewardship program, Easter Baskets for the Hungry, teams up Palermo's employees with Milwaukee's Hunger Task Force and other food banks. Palermo's Pizzaiolos solicit food and monetary donations to provide 1,000 families in need with Easter Ham and Pizza. Over the past 11 years, Easter Baskets for the Hungry has provided more than 500,000 pounds of food to families in southeastern Wisconsin.



### Community Partnerships

As a family-owned business committed to uniting and serving others through our Italian culture of hospitality, we are dedicated to being a responsible corporate citizen in our local community and beyond. We are proud supporters of organizations that focus on fighting hunger and helping at-risk youth. We have deep personal commitments to these organizations, offering support through program sponsorships, career mentoring, collections of food and gifts, hundreds of hours of volunteer work each year, and much more. We are also corporate sponsors of the Milwaukee Bucks, Milwaukee Brewers and Milwaukee Admirals – using our resources to help our hometown teams continue to be a vital part of the community.



#### Team Verde

Team Verde's season traditionally kicks off on Earth Day, picking up a winter's worth of litter along the Menomonee River and Hank Aaron State Trail. Our efforts continue through the summer and fall, with the "Stew Crew" making weekly excursions to keep our neighborhood tidy.



#### Fallucca Family Scholarships

Each year, we provide the children of our employees with up to \$25,000 in scholarship money. The program pays tribute to our remarkable founders, who – with only a grade school education – led our company with a passion for excellence and commitment to achievement.

Gaspare & Providenza Fallucca Scholarship Program



# Environmental Stewardship

### It's Easy Being Red, White and Green

The owners and employees of Palermo Villa take great care to preserve the environment for future generations through pervasive efforts to reduce, reuse and recycle as part of our frozen Pizza manufacturing process, including:



Fuel Conservation: Palermo's helps reduce greenhouse gas emissions by utilizing freight carriers that are certified for their fuel-efficient practices and by choosing intermodal transportation for our shipping needs whenever feasible.



Energy Conservation: Our office lighting features occupancy sensors and our manufacturing plant uses energy-efficient LED lighting.



Waste Repurposing: More than 900 tons of food waste is repurposed as feed for livestock each year.



Sustainable Packaging: The more than 15 million pounds of cardboard that Palermo's uses annually for master boxes and individual Pizza boxes is made from recycled pulp.



Recycling: Palermo's recycles more than 2,000 tons of cardboard and plastic annually, along with thousands of plastic drums. We also donate dozens of plastic barrels to city projects every year for use as rain barrels.

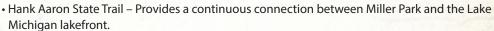
Other green efforts include:

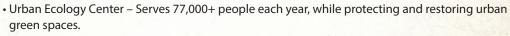


Water Conservation: Palermo Villa's no-water lawn and plantings are environmentally friendly.

Club Verde: Our employee "stew crew" leaves a green footprint with weekly outings to maintain and beautify the area around our facility and the nearby Hank Aaron State Trail.

Partnerships: Palermo's has partnered with our Menomonee Valley neighbors to support efforts to maintain an environmentally conscious city:





• Three Bridges Park – The newest Milwaukee park in decades features biking and walking trails, river access for fishing and canoeing, and three bike/pedestrian bridges.

Palermo's Pizzaiolos are committed to being responsible citizens of Mother Earth, as well as good neighbors and friends to those who work and play in Milwaukee's Menomonee Valley.



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PALERMOS







# Palermo's Pizza is Hiring!

Palermo's Pizzaiolos – as we affectionately refer to our team members – are our greatest asset. We put our passion and innovation to work to carry out our mission to Deliver a Great Pizza Experience.

Our award-winning company offers an excellent wage and benefit package, as well as unique Signature perks available only at Palermo's. We proudly Care for Our Own, Care for Our Community and Care for the Environment.

Learn more about our genuine Italian culture and view current openings at palermovillainc.com/careers. We look forward to welcoming you to La Famiglia!















03/2019









